



Institutional Presentation













IRCP AT A GLANCE

AN ARGENTINE PLAY TO CONSUMPTION AND REAL ESTATE

LEADING COMMERCIAL REAL ESTATE COMPANY

Managing 15 shopping malls and 8 office buildings in Argentina ~ 450,000 sqm of GLA

LISTED BOTH IN BUENOS AIRES AND NEW YORK

Since 1994 in BYMA (IRCP)



Since 2000 in NASDAQ (IRCP)





INTEGRAL BUSINESS MODEL

UNIQUE PORTFOLIO AND STRONG MARKET POSITION

Best quality of assets in Argentine premium locations ~70% market share in BA city shopping sales

More than 10% market share in BA city A+ office buildings

HIGH BRAND RECOGNITION AND CUSTOMER LOYALTY

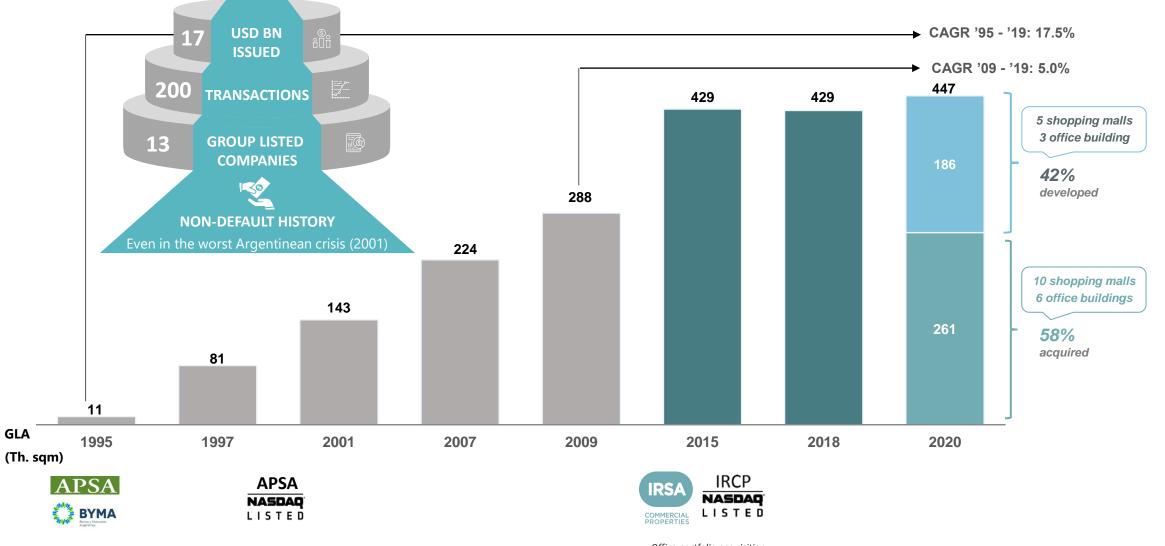
Top of mind shopping malls

More than 100 mm annual visitors in malls

Awards received for design, development and real estate company

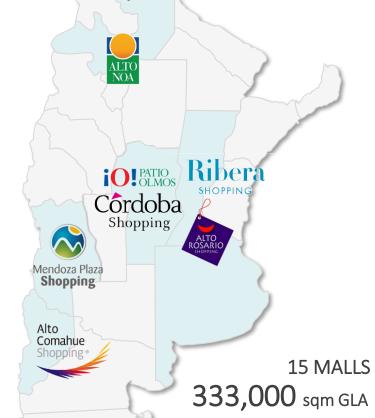
HISTORY & CAPITAL MARKETS TRACK RECORD

25 YEARS DOING COMMERCIAL REAL ESTATE



Office portfolio acquisition from IRSA APSA renamed IRCP

SHOPPING MALLS' UNIQUE PORTFOLIO



Alto Comahue Shopping •

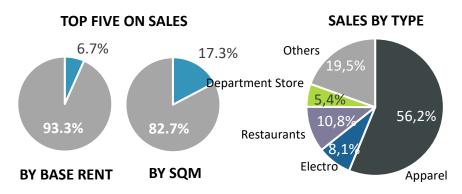


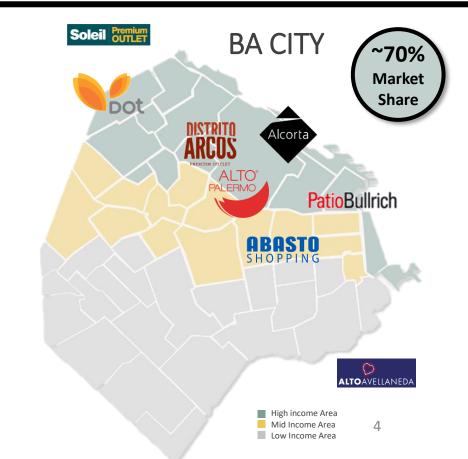




ATOMIZED AND DIVERSE TENANT MIX

With low incidence of department stores





OFFICES **BUILDINGS** Dot Building 200 Della **B**oston Tower Paolera (IQ FY21) ouchard 710 República Intercontinental Expanding Corporate North Area Business Center

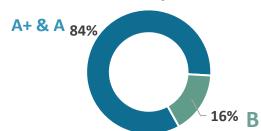




8 BUILDINGS 114,000 sqm GLA

PREMIUM PORTFOLIO

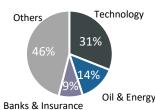
Surface by class







PREMIUM TENANTS

















1.5mm sqm Landbank

- 1) Polo Dot (BA City) Offices
- 2) Caballito (BA City) Mixed uses
- 3) Intercontinental II (BA City) Offices
- 4) La Plata (Greater BA) Mixed uses
- 5) San Martin (Greater BA) Mixed uses
- 6) UOM Lujan (Greater BA) Mixed uses
- 7) Adjoining Córdoba Shopping Mixed uses
- 8) Adjoining Alto Comahue (Neuquén) Residential



LANDBANK & OTHER INVESTMENTS

(ENTERTAINMENT)













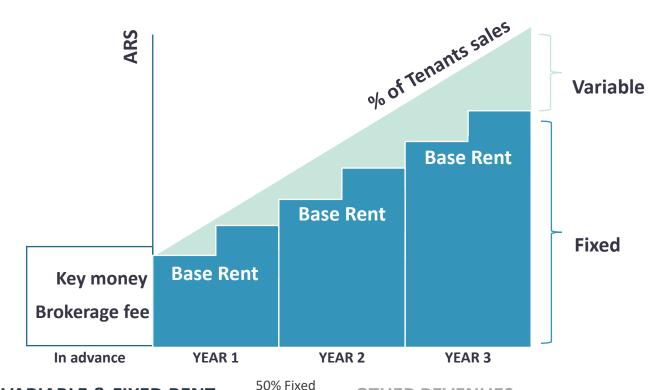


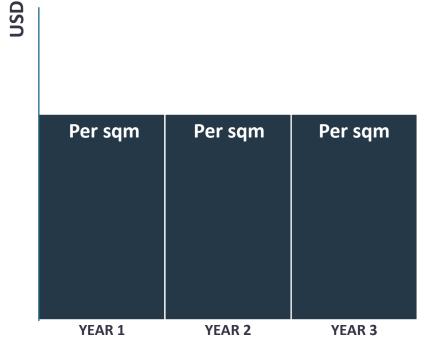
RESILIENT REVENUE MODEL

FOR BOTH SHOPPING MALLS AND OFFICE SEGMENTS

SHOPPING MALLS

OFFICES





VARIABLE & FIXED RENT

The company collects the highest between a % of tenant monthly sales and a minimum fixed rent (base rent)



OTHER REVENUES

26% of total revenues comes from key money, brokerage fee, stands, parking and non-traditional advertising

• 3-year average term

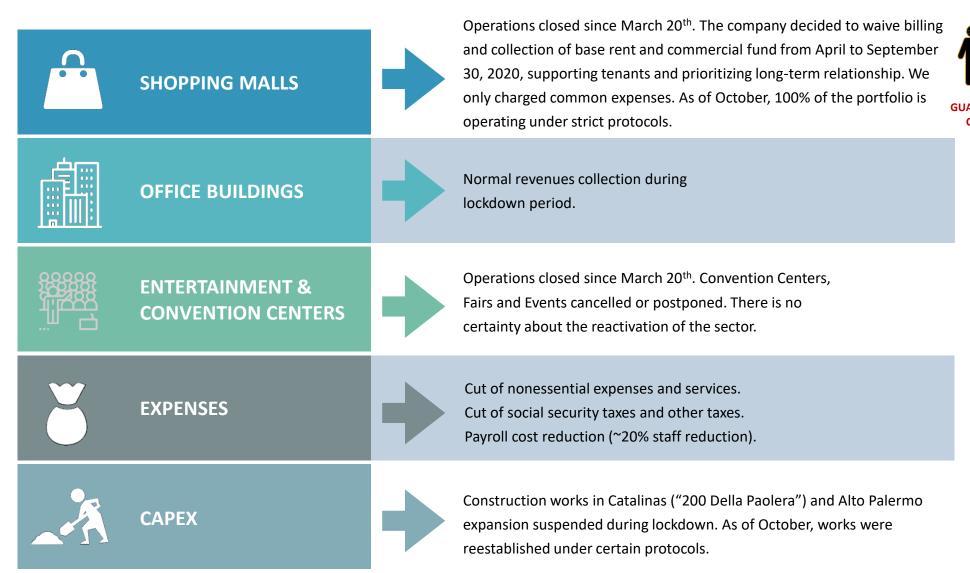
- · US Dollar based
- Rental rates for renewed terms are negotiated at market conditions

OFFICE AGREEMENTS



COVID-19 IN ARGENTINA

IMPACT IN OUR BUSINESS

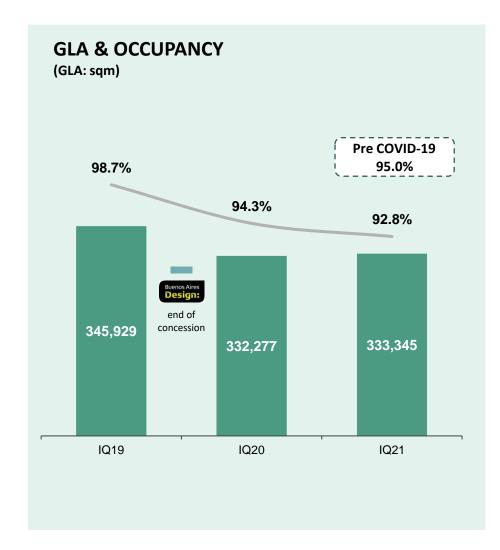






SHOPPING MALLS

OPERATING FIGURES





COVID-19 MALLS' REOPENING

ACCORDING TO IRSA COMMERCIAL PROPERTIES' PROTOCOL





May

























ALTO ISARIO ISARIO



August

September 44%

October

ABASTO SHOPPING



PatioBullrich



PROTOCOL







REDUCED HOURS AND TRAFFIC



SOCIAL DISTANCE



COMMUNICATION, TRAINING AND INCENTIVES







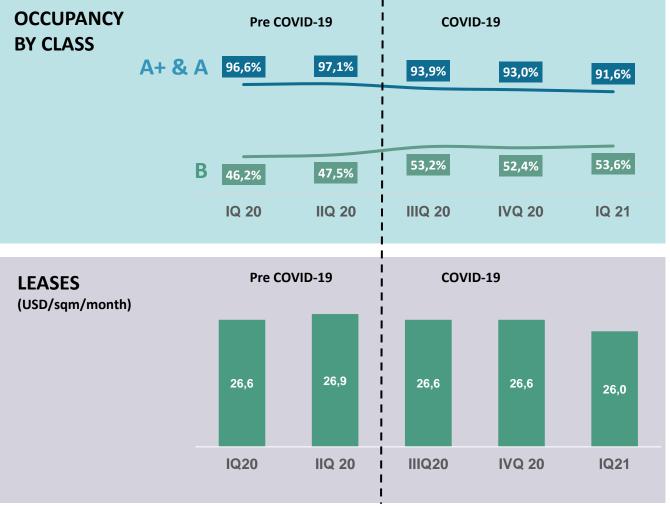




OFFICE BUILDINGS

OPERATING FIGURES





July 2020

BOUCHARD 710 Entire building – 12 floors



15,014 GLA sqm

USD 87.2 mm

5,800 USD/sqm

16%
USD IRR

IQ 2021 AND SUBSEQUENT SALES OFFICE BUILDINGS



BOSTON TOWER

July and August 2020

6 floors

7,482 GLA sqm

USD 41.4 mm

5,530 USD/sqm

November 2020

7 floors

7,158 GLA sqm

USD 42.0 mm
Price (including retail store)

5,710 USD/sqm

IRCP has no remaining floors in the building

AVERAGE CAP RATE ~6.0%

OFFICE BUILDINGS

HOME OFFICE IN ARGENTINA BEFORE COVID-19

Total Teleworkers

7.6%

Private companies working with home office

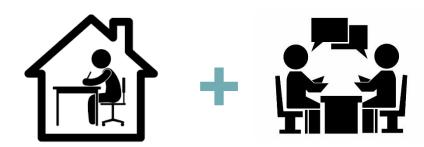
3.0%

Source: Survey conducted by the National Ministry of Labor

HOME OFFICE NEW MODALITY DURING LOCKDOWN



MIXED MODALITY
AFTER LOCKDOWN

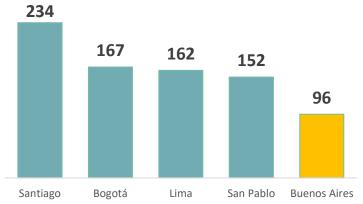


A+&A BA CITY MARKET BEHAVIOUR

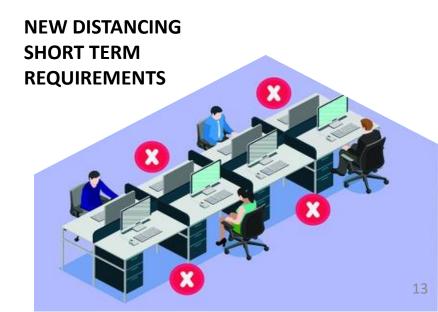
	IVQ 19	IVQ 20	
Vacancy	7.6%	9.9%	1
Average rent (USD/sqm/month)	27.6	26.3	1

A+ & A BA MARKET LOW PENETRATION

Stock (sqm) / 1,000 inhabitants



Source: Cushman & Wakefield 2018





PROJECTS
UNDER
DEVELOPMENT





200 DELLA PAOLERA

35,000 Total GLA

28,000 IRCP GLA

97% Works Progress

IIQ 21

Est. Opening date

61%

Commercialization Progress

~USD 7.7mm

CAPEX deployment pending

~USD 90mm

Est. Investment

~USD 10mm

Est. Stabilized Revenues

Construction works suspended during COVID-19 lockdown. On October 18, 2020, construction activity has been reestablished with protocols.

TECHNOLOGICAL TRANSFORMATION

PROGRESS DURING FY2020



MOL Marketplace

Working to launch an exclusive **Marketplace for IRSA CP**

APPA!

100% digital loyalty plan During FY20 reached 840k users and 500k transactions.



CONTACT CENTER

Work team provided with digital tolos focused on the unification of contact **channels** and reduction of HR costs.





WIZI

New exclusive payment method for shopping malls. Launch is expected for October 2020.



Technological replacement of contactless payment terminals.

We are in the process but we have more than 100 updated stores to date.



FOOD HALL

Web App that allows the user to access the entire gastronomic offers in the shopping malls



FINANCIAL METRICS

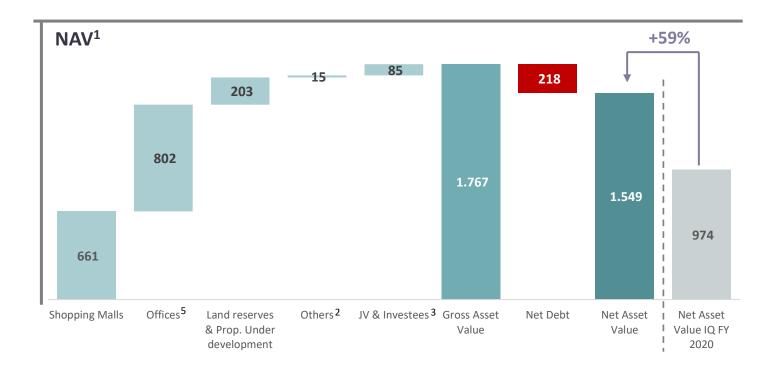
SEPTEMBER 30, 2020 - USD MILLION

132.1 Adj. Total EBITDA

150.6 Net Operating Income

97.4

Adjusted FFO



VALUATION RATIOS	September 2020
CAP RATE (NOI/EV)	28%
EV/EBITDA	4.1x
P/FFO	2.5x
P/NAV	0.2x

¹⁻ Assets and liabilities adjusted by IRCP ownership

²⁻ Includes trading properties and barters registered under intangible assets. These two items are recorded at historical cost in the financial statements

³⁻ Includes Quality and Nuevo Puerto Santa Fe as JV and La Rural, Convention Center & TGLT as Investees.

⁴⁻ LTM as of September 30, 2020 Adjusted Avg. FX: ARS 74.15

⁵⁻ Includes 200 Della Paolera

DEBT PROFILE

SEPTEMBER 30, 2020 - USD MILLION

220.5 Consolidated Net Debt²

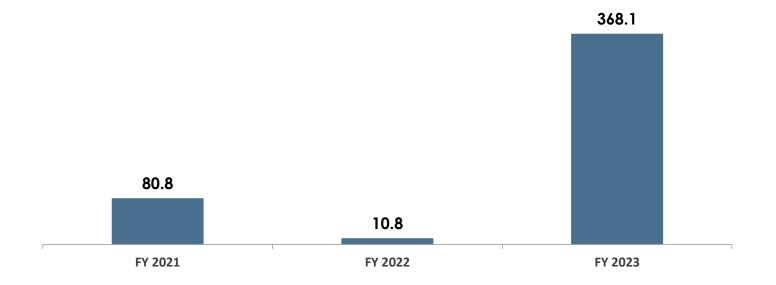
1.7x Net Debt/ EBITDA

12.5%

Loan to Value³

Description	Amount	Maturity
Short-term debt	72.7	<360 days
PAMSA loan	27.0	Feb 2023
2023 Series II (international)	360.0	Mar 2023
GROSS DEBT	459.7	
Cash & Equivalents ¹	134.7	
Intercompany Credit	104.5	
NET DEBT ²	220.5	

AMORTIZATION SCHEDULE



^{1.} Cash & Cash Equivalents + Investments in Financial Currents Assets + Intercompany Notes Holdings

^{2.} Gross Financial Debt less cash & equivalents, short-term financial current investments & Intercompany Credit with parent IRSA

^{3.} Net Financial Debt over Gross Assets Value

HISTORICAL DIVIDEND DISTRIBUTION

BY FISCAL YEAR - USD MILLION

