



Institutional Presentation

IIIQ 2020













IRCP AT A GLANCE

AN ARGENTINE PLAY TO CONSUMPTION AND REAL ESTATE

LEADING COMMERCIAL REAL ESTATE COMPANY

Managing 15 shopping malls and 9 office buildings in Argentina ~ 500,000 sqm of GLA

LISTED BOTH IN BUENOS AIRES AND NEW YORK

Since 1994 in BYMA (IRCP)



Since 2000 in NASDAQ (IRCP)



IRSA 80.7% **IRSA** COMMERCIAL PROPERTIES **ADMINISTRATION**

INTEGRAL BUSINESS MODEL

UNIQUE PORTFOLIO AND STRONG MARKET POSITION

Best quality of assets in Argentine premium locations ~70% market share in BA city shopping sales

More than 10% market share in BA city A+ office buildings

HIGH BRAND RECOGNITION AND CUSTOMER LOYALTY

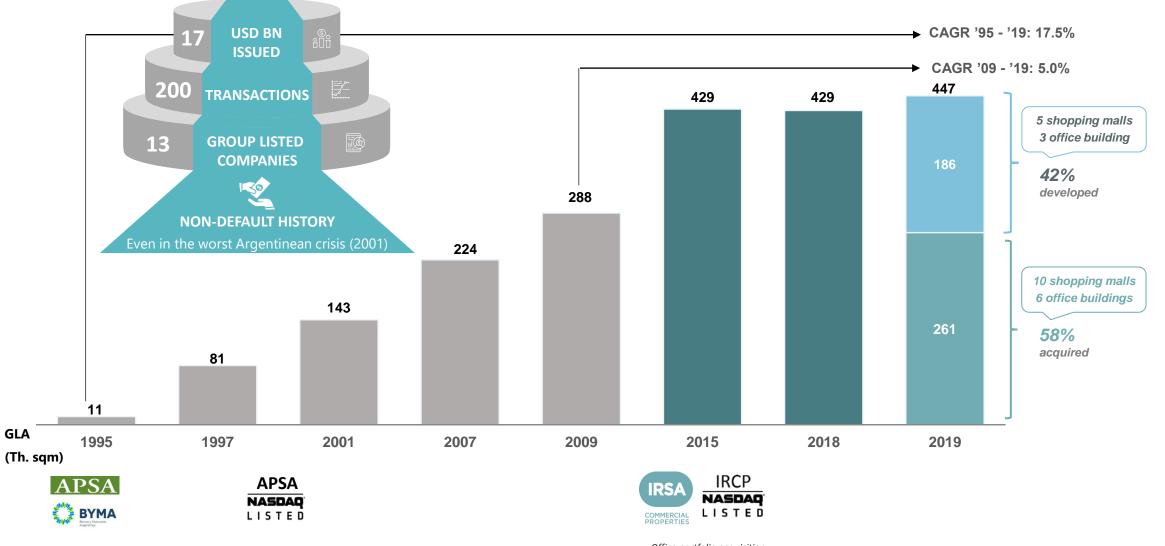
Top of mind shopping malls

More than 100 mm annual visitors in malls

Awards received for design, development and real estate company

HISTORY & CAPITAL MARKETS TRACK RECORD

25 YEARS DOING COMMERCIAL REAL ESTATE



Office portfolio acquisition from IRSA APSA renamed IRCP

SHOPPING MALLS' UNIQUE PORTFOLIO







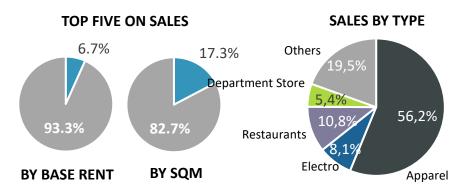


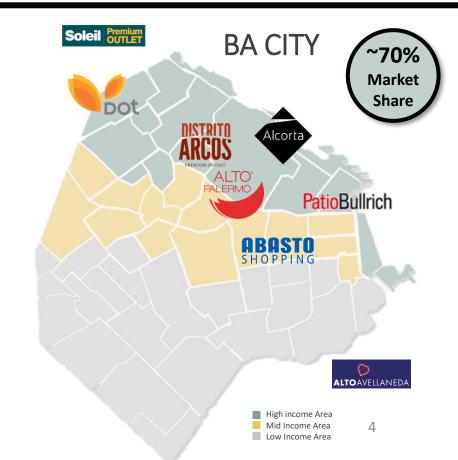




ATOMIZED AND DIVERSE TENANT MIX

With low incidence of department stores





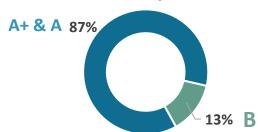
OFFICES **BUILDINGS** Dot Building 200 Della **B**oston Tower Paolera (IVQ FY20) ouchard 710 Suipach<mark>a</mark> República Intercontinental Expanding Corporate North Area Business Center AAA Location





PREMIUM PORTFOLIO

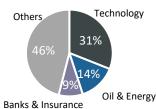
Surface by class







PREMIUM TENANTS

















1.5mm sqm Landbank

- 1) Polo Dot (BA City) Offices
- 2) Caballito (BA City) Mixed uses
- 3) Intercontinental II (BA City) Offices
- 4) La Plata (Greater BA) Mixed uses
- 5) San Martin (Greater BA) Mixed uses
- 6) UOM Lujan (Greater BA) Mixed uses
- 7) Adjoining Córdoba Shopping Mixed uses
- 8) Adjoining Alto Comahue (Neuquén) Residential



LANDBANK & OTHER INVESTMENTS

(ENTERTAINMENT)















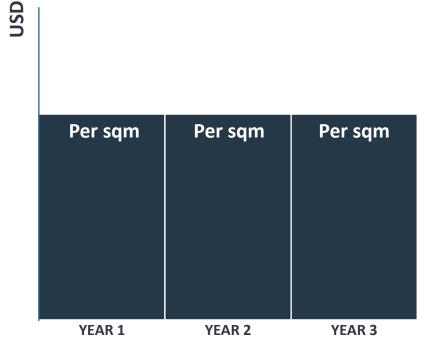
RESILIENT REVENUE MODEL

FOR BOTH SHOPPING MALLS AND OFFICE SEGMENTS

SHOPPING MALLS

OFFICES





VARIABLE & FIXED RENT

The company collects the highest between a % of tenant monthly sales and a minimum fixed rent (base rent)



OTHER REVENUES

26% of total revenues comes from key money, brokerage fee, stands, parking and non-traditional advertising

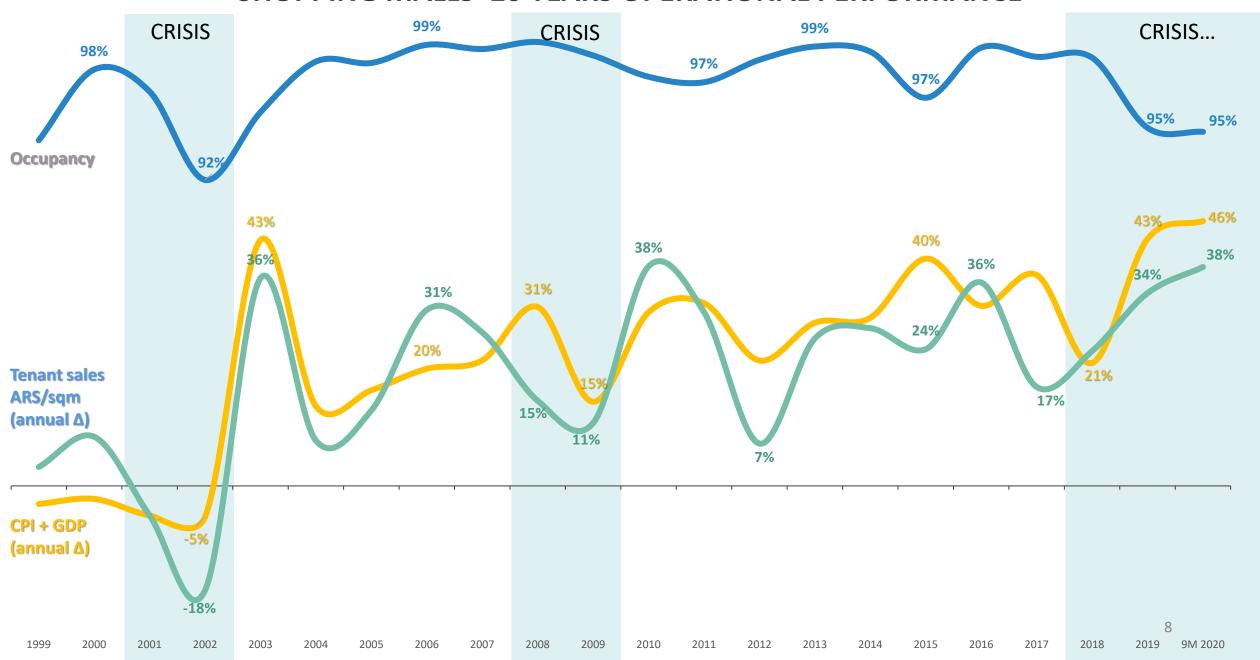
• 3-year average term

- · US Dollar based
- Rental rates for renewed terms are negotiated at market conditions

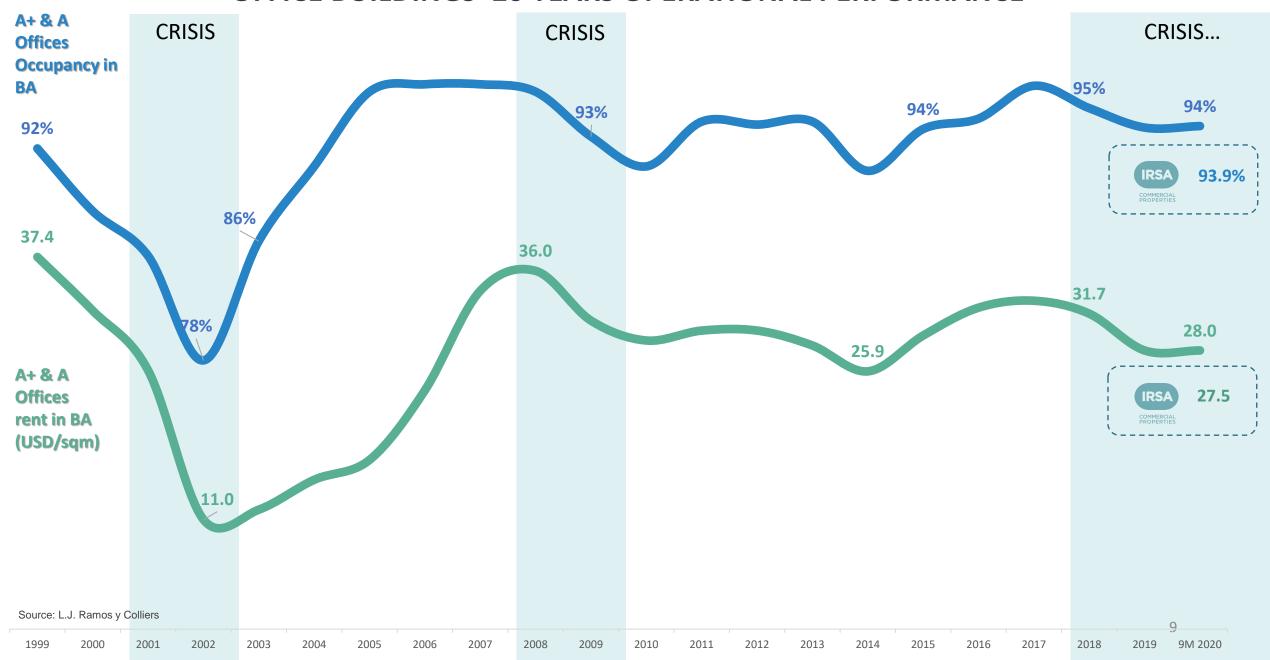
OFFICE AGREEMENTS



SHOPPING MALLS' 20 YEARS OPERATIONAL PERFORMANCE



OFFICE BUILDINGS' 20 YEARS OPERATIONAL PERFORMANCE



COVID-19 IN ARGENTINA

MEASURES TAKEN BY THE GOVERNMENT AND THE COMPANY

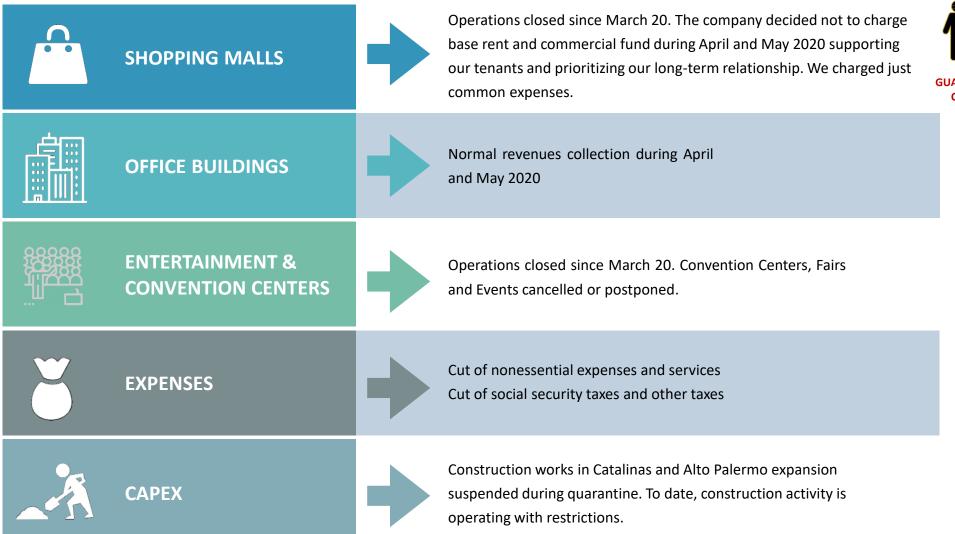
From March 15 th to March 20 th	March 20, 2020 April 2020	May 2020 June 2020	
Optional Quarantine	Mandatory Quarantine	Mandatory quarantine remains in Buenos Aires City and Greater BA. Only working essential activities.	
Malls partially closed	Total closure of borders and activities (educational,		
Operations with reduced traffic and social distance	recreational and commercial) with the exception of essential ones (health, food, among others)	Relax and gradual opening of activities (recreational and commercial) in some regions less affected (eg: Salta)	
	Malls closed in the whole country, except Pharmacies and Supermarkets Convention Centers, Fairs and Events closed	Reopening of Alto NOA Shopping Mall on May 8th. Next openings expected in the interior of the country	

The Company has set a plan with several measures in order to preserve the health of its employees, help contain Covid-19's spreading and mitigate its effects in our operations.

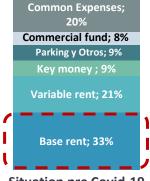
- Prevention and Crisis Committee;
- Home office for our employees
 - Those classified as part of the risk group defined by the Ministry of Health;
 - Alternate home office for our corporate office employees in Buenos Aires;
- Contingency plans to support Company's operations

COVID-19 IN ARGENTINA

IMPACT IN OUR BUSINESS







Situation pre Covid-19 (6M FY20)

Working together with our tenants giving them all our support and help in this unprecedented situation



PROJECTS UNDER DEVELOPMENT





The works that the company had in progress before the emergence of COVID-19 have been **suspended** due to the interruption of construction activity in the city of Buenos Aires on March 20.

To date, this activity is working with restrictions. The company hopes to be able to finish its two most important projects soon.

POLO DOT FUTURE STAGES **Former Philips Building Giga Building** Exa Building Expansion

POTENTIAL DEVELOPMENT

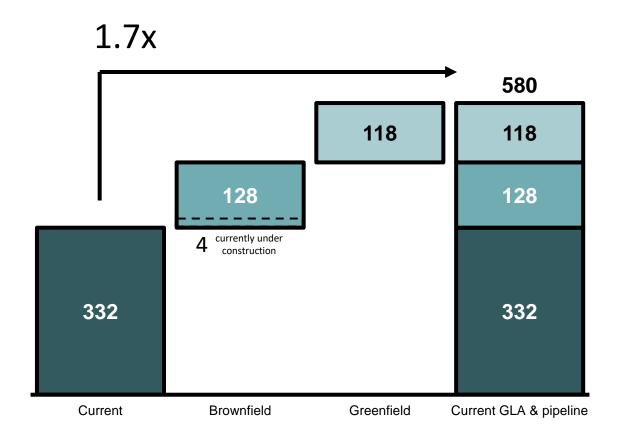
ALMOST TO DOUBLE CURRENT COMMERCIAL PORTFOLIO

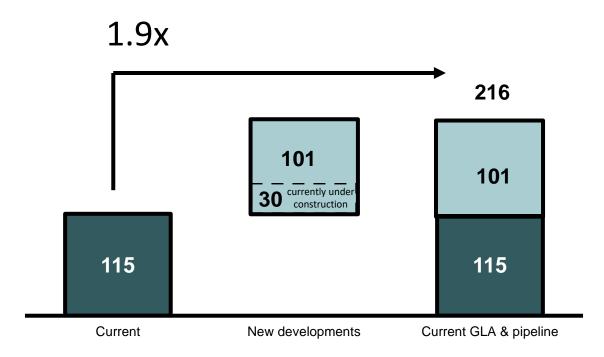
SHOPPING MALLS

(Th. Sqm)

OFFICES

(Th. Sqm)







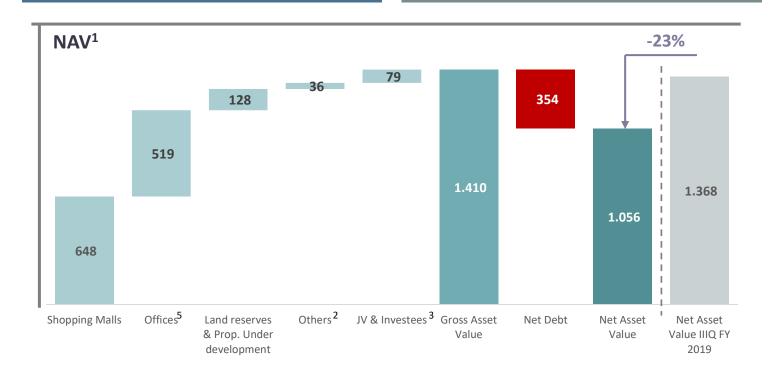
FINANCIAL METRICS

MARCH 31, 2020 - USD MILLION

110.2 Adjusted EBITDA

127.7 Net Operating Income

82.5 Adjusted FFO LTM⁴



VALUATION RATIOS	LTM	
CAP RATE (NOI/EV)	20%	
EV/EBITDA	5.7x	
P/FFO	2.8x	
P/NAV	0.2x	

¹⁻ Assets and liabilities adjusted by IRCP ownership

²⁻ Includes trading properties and barters registered under intangible assets. These two items are recorded at historical cost in the financial statements

³⁻ Includes Quality and Nuevo Puerto Santa Fe as JV and La Rural, Convention Center & TGLT as Investees.

⁴⁻ LTM March 31, 2020 Adjusted Avg. FX: \$63.23

⁵⁻ Includes 200 Della Paolera

DEBT PROFILE

MARCH 31, 2020 - USD MILLION

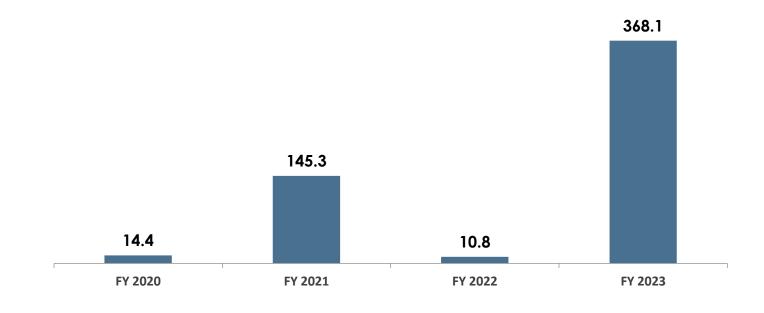
359.6 Consolidated Net Debt²

3.3 Net Debt/EBITDA

21% Loan to Value⁴

Description	Amount	Maturity
Short-term debt	16.4	<360 days
2020 Series IV (local) ¹	129.8	Sep 2020
PAMSA loan	32.4	Feb 2023
2023 Series II (international)	360.0	Mar 2023
GROSS DEBT	538.6	
Cash & Equivalents ²	124.3	
Intercompany Credit	54.7	
NET DEBT ³	359.6	

AMORTIZATION SCHEDULE



Notes

- 1. Net of repurchases
- 2. Cash & Cash Equivalents + Investments in Financial Currents Assets + Intercompany Notes Holdings
- 3. Gross Financial Debt less cash & equivalents, short-term financial current investments & Intercompany Credit with parent IRSA
- 4. Net Financial Debt over Gross Assets Value

