# IRSA PROPIEDADES COMERCIALES





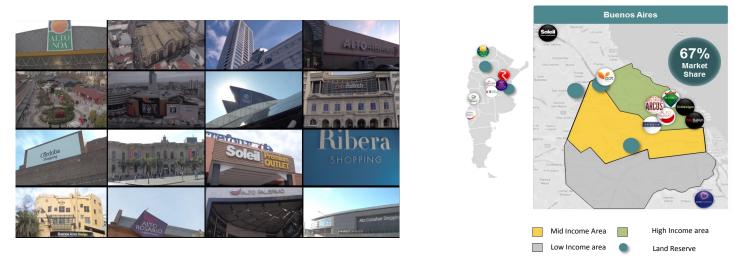
### THE COMPANY

IRSA Propiedades Comerciales S.A. is an Argentine real estate company mainly engaged in the ownership, lease, management, development, operation and purchase of shopping centers and office buildings, which has a major position in the market.

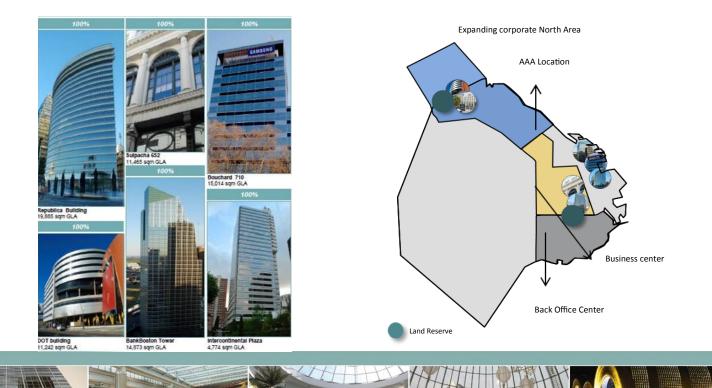
IRSA Propiedades Comericales trades in Buenos Aires (BCBA:IRCP) and United States (NASDAQ:IRCP).

#### PORTAFOLIO

We are owners and/or managers of 16 shopping centers in Argentina, 15 of which are operated by the Company, totaling 341,300 square meters of Gross Leaseable Area as of the closing of fiscal year 2017. Moreover, the Company owns 86,500 square meters in 7 premium office buildings and has a large reserve of land for future commercial developments. We are operators and owners of majority stakes in 14 of our shopping centers in Argentina, seven of which are located in the City of Buenos Aires (Abasto, Alcorta Shopping, Alto Palermo, Patio Bullrich, Buenos Aires Design, Dot Baires Shopping and Distrito Arcos), two in the Greater Buenos Aires area (Alto Avellaneda and Soleil), and the rest in various provinces (Alto Noa in the City of Salta, Alto Rosario in the City of Rosario, Mendoza Plaza in the City of Mendoza, Córdoba Shopping Villa Cabrera in the City of Santa Fe through a joint venture, and owns the historic real estate that hosts the Patio Olmos shopping center in the Province of Córdoba, which is operated by a third party.



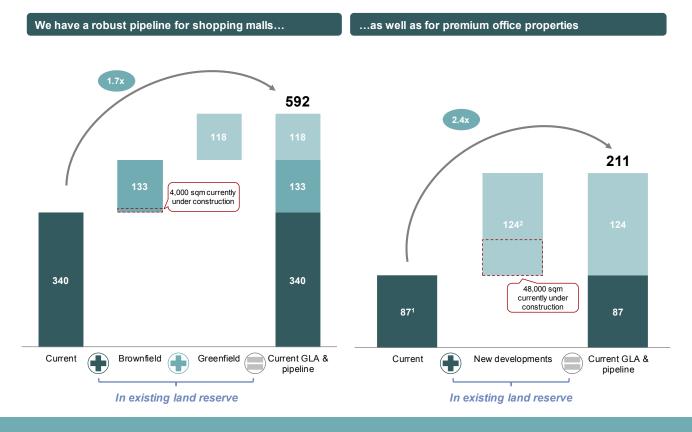
### Offices: Located in the most attractive bussinesss centers of Buenos Aires



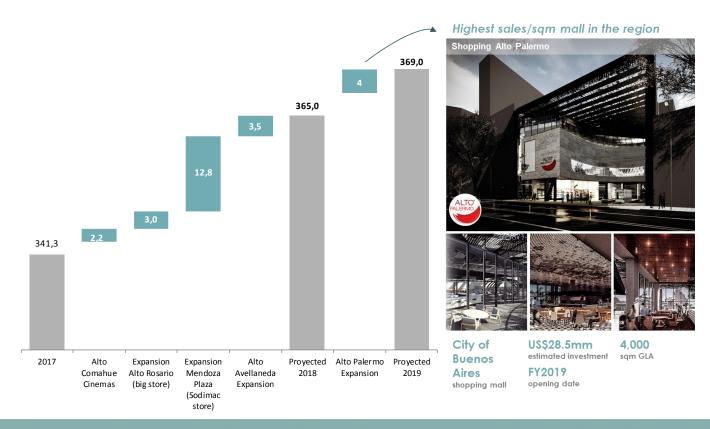
# **Shopping Centers**



# Huge Landbank for future commercial developments



Current Malls' Expansion Plan for 2018/19





# **Offices Under Development**

Polo DOT Office Building

Buenos Aires
Offices
FY2019
32,000
US\$65mm
80%
1.6%
US\$8-10mm



Note: As of March 31, 2017





# Catalinas Office Building

Technical specifications				
Location	City of Buenos Aires			
Segment	Offices			
Estimated opening date	FY2020	HE AL		
GLA (sqm)	16,000			
Estimated investment (100%)	US\$45.0mm			
Percentage owned	100%			
Work progress	1.9%			
Estimated stabilized EBITDA	US\$5-7mm		TIN I	
Note: As of March 31, 2017				





### **Financial figures**



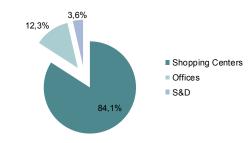
# EBITDA Margin by Segment - %

	Shoppings	Offices
12M17	72.4%	80.3%
12M16	74.4%	84.5%
var YoY	-2.0 pp	-4.2pp

**Debt Description** 

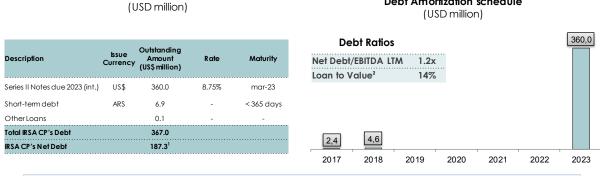
# **EBITDA Breakdown**

Debt Amortization schedule



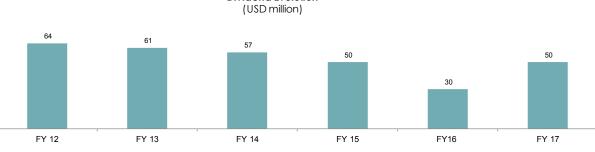
(\*) Operating income + D&A excluding changes in the fair value of investment properties + realized results from the change in fair value

# **Financial Figures**



On September 5, 2017 IRCP issued a USD 140 MM Bond in the local market at 5% fixed interest rate in USD due 2020

**Dividend Evolution** 



Net Debt less cash & equivalents, short-term financial current investments Gross Financial Debt over Total Assets

